



Claim denials from Medicare, Medicaid and commercial payers are on the rise. The claims appeal process is time-consuming and becoming more complex.

**67%** of claims are recoverable **90%** of claims are preventable<sup>1</sup>

### Why risk more of your margin?

Accelerate the appeal process, reduce cost to appeal and protect your margin with Intersect Healthcare's **AppealMasters**. Rely on proven expertise and a proactive approach to boost appeal success rates and win back the revenue your organization rightfully earned.

#### **Appeals Outsourcing**

Coding Denials Appeals | Medical Necessity Denial Appeals | Clinical Validation Denial Appeals

#### **Appeals Education**

On-site Training | Webinars

### Turn to the revenue recovery experts

**AppealMasters** is Intersect Healthcare's team of specialized revenue recovery experts who assist in responding to all government and commercial payer appeals. Our professionals offer verified services and technology to streamline claim appeals, from initial denial or bench support to any point in the process.

**DID YOU KNOW?** More denials are based on medical necessity rather than technical or demographic error. Contact us today for a consultation to win back your revenue from payer claim denials. Visit [www.intersecthealthcare.com](http://www.intersecthealthcare.com).

<sup>1</sup><https://www.advisory.com/research/financial-leadership-council/at-the-margins/2014/12/denials-management>

## Defend and Prevent Future Denials

With **AppealMasters**, your organization benefits from winning appeal letters that include Evidence-based Medicine and NCD guidelines to support the appeal and reference specific findings in the medical record. Over 300 hospitals trust our expertise to appeal payer denials through a comprehensive set of tools and services:

- Guidance in each level of the appeal process
- Advocacy and appeal support until completion of the case
- Ongoing feedback and indicators of potential risk
- Tracking, trending and statistical data analysis
- Process remediation and expertise in preparing a medical case before the ALJ
- Real-time access to appeal activity reports
- Support to correct potential flaws in coding or clinical documentation processes
- Educational opportunities

## Take the Next Step: Appeal Education Reduces Costs

**AppealMasters** is widely recognized as a leading resource for appeal education and time-saving appeal letter templates designed by industry experts. Hospitals and health systems rely on our clinical experts to:



Provide suggestions for appeal performance enhancement



Identify targeted educational opportunities



Prevent future takebacks and payer denials

“The education that accompanied the templates was outstanding and worth the cost of the entire program”

—Larry Hegland, Chief Medical Officer, Ministry Saint Clare’s Hospital

Learn more about how your organization can save time and resources amidst increasing volumes of Medicare, Medicaid and commercial payer denials. Request a consultation today: